

TM international

©oachingTM

The Motivation

“Because the individual is the central, rarest, most precious capital resource of our society”

Peter F Druker



The Value

- Private, objective & professional direction increase your performance by helping you to enhance what you have and acquire what you need
- A sounding board and trusted confidant who will help you manage through periods of high intensity, change and ambiguity in business
- Frequently, Coaching is requested at and/or after a career turning point - promotion, being passed over for a promotion, a move into a new job, company and/or industry, change in reporting, job or perhaps a new boss
- Increasingly, Coaching provides a welcome external view and perspective on business issues and the broader commercial agenda. We offer clients the opportunity to work with business or lifestyle coaches.

The Mechanics

- Typically, we would recommend that coaching assignments are booked in a block of 3 “live” appointments (approximately 2-3 hours in duration) and supported by telephone assistance and access to the Coach (telephonic support is included in the cost).
- The Executive is requested to complete an on-line behavioural profile (using the Predictive Index model) to establish an in-depth point of reference as to natural and preferred behavioural patterns. This provides valuable insights and potential focus points from which to develop discussion.
- Meetings between an Executive and their Coach is a confidential and sensitive process and is best managed in an environment that allows the Executive to work, think and operate beyond the physical constraints of their “day job”.
- “Live” meetings are pre-scheduled to reflect calendar sensitivities and can be scheduled to minimise travel and disruption to the Executive’s regular business and personal schedule.
- In between the “live” coaching sessions, we encourage regular telephonic communication between the Executive and their Coach to follow-up on issues discussed in their live meeting and to provide immediate access to their Coach when most needed.
- The financial investment for a series of 3 coaching sessions would typically start from EURO 3,350.00 (excl. local taxes) and usually conducted at a time and place convenient to the Executive.
- This is based on 3 “live” interventions and “as needed” video/telephonic support sessions.

The Reason

“I just can say a “big thank you” to you for spending this afternoon with me and sharing your open and direct feedback. To me it was really valuable as you helped me to understand what I have to do now in support of my personal development.

Frankly speaking, to me it was the best coaching session I ever had and I am inspired to immediately work on my personal brand strategy as things are now so clear to me!

But I also know that the execution part will be even harder but I am passionate about challenging myself and with your continued support we will make it happen!”

Email received from a German Executive being Coached at WL Gore & Associates GmbH (Munich), Summer 2009 by M Stewart, TM International

TM international

www.tmintl.com

Contact:

James Ryan

Customer Marketing & Services Manager
TM International

London Tel: +44 (0) 207 849 6043

E-mail: jamesr@tmintl.com

London | Paris | Moscow